



**PWYLLGOR CYLLID A PHERFFORMIAD
FINANCE AND PERFORMANCE COMMITTEE**

DYDDIAD Y CYFARFOD: DATE OF MEETING:	21 October 2025
TEITL YR ADRODDIAD: TITLE OF REPORT:	Procurement Report
CYFARWYDDWR ARWEINIOL: LEAD DIRECTOR:	Huw Thomas - Executive Director of Finance
SWYDDOG ADRODD: REPORTING OFFICER:	Gemma Deverill – Deputy Head of Procurement

Pwrpas yr Adroddiad (dewiswch fel yn addas)

Purpose of the Report (select as appropriate)

Ar Gyfer Penderfyniad/For Decision

ADRODDIAD SCAA

SBAR REPORT

Sefyllfa / Situation

The purpose of this report is to inform Members of the:

1. Outcome of the procurement exercises which have been undertaken on behalf of Hywel Dda University Health Board (HDdUHB). In line with Welsh Government (WG) approval procedures, the Health Board is required to approve the following new contracts, as they have each have a cumulative contract value in excess of £1m over the term of the contract for HDdUHB.

Cefndir / Background

1. All Wales Standard and Custom Procedure Packs Framework Agreement

Proposed outcome

Duration of Contract	Proposed Supplier (s)	Current Annual Local Contract Value	Proposed Annual Value of New Contract	Proposed Total Value of New Contract
1 January 2026 to the 31 December 2030 with the option to extend to the 31 December 2031	Multiple	£345,119.31 ex VAT	£335,746.36 ex VAT	£1,678,731.80 ex VAT

2. Insourcing of Theatre Scrub Team

Duration of Contract	Proposed Supplier (s)	Current Annual Local Contract Value	Proposed Annual Value of New Contract	Proposed Total Value of New Contract
TBC - This will be confirmed post FPC and will be included within the Board paper.	TBC - This will be confirmed post SRC and will be included within the Board paper.	N/A	TBC - This will be confirmed post FPC and will be included within the Board paper.	TBC - This will be confirmed post FPC and will be included within the Board paper.

3. Outsourcing of Trauma and Orthopaedic (P0308) and Multi-Parametric Prostate MRI Scans (P0370)

Proposed outcome

Contract Reference	Duration of Contract	Proposed Supplier (s)	Proposed Total Value of Contract
P0308	1 October 2025 to 31 March 2027	Circle Health Group (BMI Werndale)	£797,262.50 ex VAT
P0370	1 October 2025 to 31 March 2027	Circle Health Group (BMI Werndale)	£59,585.00 ex VAT

4. Outsourcing of Ophthalmology (Cataracts) (P0309) and Intravitreal (IVT) Injections (P0299)

Contract Reference	Duration of Contract	Proposed Supplier (s)	Proposed Total Value of Contract
P0299	1 January 2025 to 31 March 2025 with the option to extend to the 31 st of March 2026	Spa Medica	£935,000.00 ex VAT
P0309	1 July 2025 to 31 March 2026 with the option to extend to the 31 March 2027	Spa Medica	£6,000,000.00 ex VAT

5. Insourcing of Trauma and Orthopaedic (P0287) and Theatre Staff (P0368)

Contract Reference	Duration of Contract	Proposed Supplier (s)	Proposed Total Value of Contract
P0287	1 January 2025 to 31 March 2026 with the option to extend to the 31 March 2027	Healthcare Business Solutions (UK) Limited	£2,203,400.00 ex VAT
P0368	21 July 2025 to 31 March 2027	Healthcare Business Solutions (UK) Limited	£500,000.00 ex VAT

6. Insourcing of Dermatology (P0014A)

Contract Reference	Duration of Contract	Proposed Supplier (s)	Proposed Total Value of Contract
P0014A	1 August 2024 to 31 March 2025 with the option to extend to the 31 March 2027	ID Medical Group Limited	£960,000.00 ex VAT

Asesiad / Assessment

1. All Wales Standard and Custom Procedure Packs Framework Agreement

All Wales Medical Sourcing are seeking approval to award a multi-supplier framework award for five lots, with a sole-supplier award for a further one lot following an open tender exercise.

- Lot 1 – Medical Packs,
- Lot 2 – Surgical Packs,
- Lot 3 – Radiology and Cardiology Packs,
- Lot 4 – Spinal, Anaesthetic and NRFIT Packs,
- Lot 5 - Arterial, Cannulation and Critical Care Packs,
- Lot 6 - All Wales Packs (sole award)

Procedure packs are utilised in clinical settings to ensure all the consumables required to undertake a procedure are available within the pack. Under the framework lots, Procurement will review opportunities to standardise and reduce single-use items contained within the packs. Whilst awards were made across all lots, some packs were not awarded. Procurement will hold discussions with clinical leads to establish requirements and review whether additional items are needed alongside the use of generic procedure packs.

A benchmarking exercise demonstrated that the prices submitted within the tender are lower than the NHS minimum price paid. With prices capped for the duration of the contract, and no carriage charges, there is an estimated saving of £9,372.95 ex VAT per annum for the Health Board. Due to the value of this contract, there will be onward submission to Board for approval.

The contract term will be from the 1 January 2026 and will run for a four-year period to the 31 December 2030 with the option to extend to the 31 December 2031.

2. Insourcing of Theatre Scrub Team

HDdUHB's Planned and Specialist Clinical Care Group have identified service-impacting constraints within Theatres that requires an insourcing solution to support with a number of Specialities, including but not limited to Ear, Nose and Throat (ENT) and Ophthalmology. The insourced solution requires a Theatre Scrub Team, currently, Healthcare Business Solutions are in contract however are unable to meet staffing levels and therefore an urgent mini competition is required.

A mini competition is in process utilising the NHS Shared Business Services (SBS) framework for Insourcing of Clinical Services (SBS10203).

The contract term and value will be confirmed post-FPC and will be included within the Board paper. Please note this is a zero-commitment contract.

3. Outsourcing of Trauma and Orthopaedic (P0308) and Multi-Parametric Prostate MRI Scans (P0370)

HDdUHB have awarded two current contracts to Circle Health Group (BMI Werndale) for the Outsourcing of Trauma and Orthopaedic Procedures and Multi-Parametric Prostate MRI Scans which have an anticipated accumulative contract spend of £856,847.72 ex VAT between the 1 October 2025 and the 31 March 2027.

4. Outsourcing of Ophthalmology (Cataracts) (P0309) and Intravitreal (IVT) Injections (P0299)

HDdUHB have awarded two current contracts to Spa Medica for the Outsourcing of Ophthalmology (Cataracts Procedures) which was presented to board in May 2025 prior to award and the Outsourcing of IVT Injections which have an anticipated accumulative contract spend of £6,935,000.00 ex VAT between the 1 January 2025 and the 31 March 2027.

5. Insourcing of Trauma and Orthopaedic (P0287) and Theatre Staff (P0368)

HDdUHB have awarded two current contracts to Healthcare Business Solutions (UK) Limited for the Insourcing of Trauma and Orthopedic Procedures which was presented to board in January 2025 and approved via a Chair's Action on the 11 December 2024 prior to award and the Insourcing of Theatre Staff which have an anticipated accumulative contract spend of £2,703,400.00 ex VAT between the 1 January 2025 and the 31 March 2027.

6. Insourcing of Dermatology (P0014A)

HDdUHB have awarded a contract to ID Medical Group Limited for the Insourcing of up to 3,000 Dermatology cases. The Health Board has been allocated funding this year to deliver upon WG targets with regards to referral to treatment times (RTT) and reducing waiting list initiatives (WLI).

A mini competition was completed utilising the NHS Wales's Framework Agreement for Outsourcing/Insourcing of Clinical, Surgical and Diagnostic Services (OJEU ref PRO-OJEULT-50776) under Lot 2a Insourcing. Following the deadline of the mini competition, eight bid responses were received, an evaluation of the responses against the technical, social value and commercial criteria was completed. The recommendation was to award to ID Medical Group Limited.

The contract term was to run from the 1 August 2024 to the 31 March 2025 with the option to extend to the 31 March 2027 in twelve month increments with a total contract budget (including extensions) of £960,000.00 ex VAT.

Argymhelliad / Recommendation

The Finance and Performance Committee (FPC) is asked to scrutinise and recommend for Board to:

- **APPROVE** the award of an All-Wales Standard and Custom Procedure Packs Framework Agreement for the period 1 January 2026 to 31 December 2030, with the

option to extend to the 31 December 2031. This framework agreement will have onwards submission to Velindre NHS Trust (as hosts of NHS Wales Shared Services Partnership) and Welsh Government for approval.

- **APPROVE** the award of Insourcing of Theatre Scrub Team to (provider, value and contract term to be confirmed prior to Board). This contract will have onwards submission to Velindre NHS Trust (as hosts of NHS Wales Shared Services Partnership) and Welsh Government for approval.
- **NOTE** the Health Board has an accumulative current contract value which exceeds £1 million including VAT with Circle Health Group (BMI Werndale),
- **NOTE** the Health Board has an accumulative current contract value which exceeds £1 million including VAT with Spa Medica,
- **NOTE** the Health Board has an accumulative current contract value which exceeds £1 million including VAT with Healthcare Business Solutions,
- **NOTE** the award of an Insourcing of Dermatology Procedures contract for the period 1 August 2024 to 31 March 2025 with the option to extend to the 31 March 2027. This contract was not previously put to board as excluding VAT it was below £1 million.

Amcanion: (rhaid cwblhau) Objectives: (must be completed)	
Committee ToR Reference: Cyfeirnod Cylch Gorchwyl y Pwyllgor:	Not Applicable
Cyfeirnod Cofrestr Risg Datix a Sgôr Cyfredol: Datix Risk Register Reference and Score:	Not Applicable
Parthau Ansawdd: Domains of Quality Quality and Engagement Act (sharepoint.com)	7. All apply
Galluogwyr Ansawdd: Enablers of Quality: Quality and Engagement Act (sharepoint.com)	6. All Apply
Amcanion Strategol y BIP: UHB Strategic Objectives:	All Strategic Objectives are applicable
Amcanion Cynllunio Planning Objectives	Not Applicable
Amcanion Llesiant BIP: UHB Well-being Objectives: Hyperlink to HDdUHB Well-being Objectives Annual Report 2021-2022	9. All HDdUHB Well-being Objectives apply

Gwybodaeth Ychwanegol: Further Information:	
Ar sail tystiolaeth: Evidence Base:	Not Applicable
Rhestr Termau: Glossary of Terms:	Not Applicable
Partïon / Pwyllgorau â ymgynhorwyd ymlaen llaw y Pwyllgor Adnoddau Cynaliadwy: Parties / Committees consulted prior to Sustainable Resources Committee:	Not Applicable

Effaith: (rhaid cwblhau) Impact: (must be completed)	
Ariannol / Gwerth am Arian: Financial / Service:	Not Applicable
Ansawdd / Gofal Claf: Quality / Patient Care:	Not Applicable
Gweithlu: Workforce:	Not Applicable
Risg: Risk:	Not Applicable
Cyfreithiol: Legal:	Not Applicable
Enw Da: Reputational:	Not Applicable

Gyfrinachedd: Privacy:	Not Applicable
Cydraddoldeb: Equality:	Not Applicable