

## PWYLLGOR ADNODDAU CYNALIADWY SUSTAINABLE RESOURCES COMMITTEE

<b>DYDDIAD Y CYFARFOD: DATE OF MEETING:</b>	14 November 2024
<b>TEITL YR ADRODDIAD: TITLE OF REPORT:</b>	Procurement Report
<b>CYFARWYDDWR ARWEINIOL: LEAD DIRECTOR:</b>	Huw Thomas - Director of Finance
<b>SWYDDOG ADRODD: REPORTING OFFICER:</b>	Katharine Fletcher – Deputy Head of Procurement

**Pwrpas yr Adroddiad (dewiswch fel yn addas)**

**Purpose of the Report (select as appropriate)**

Ar Gyfer Penderfyniad/For Decision

### ADRODDIAD SCAA

#### SBAR REPORT

##### Sefyllfa / Situation

The purpose of this report is to inform Members of the outcome of the procurement exercises which have been undertaken on behalf of Hywel Dda University Health Board (HDdUHB):

1. All-Wales Framework for Audiology Products
2. All-Wales Framework for Sterilisation and Decontamination
3. All-Wales General Waste and Recycling Services

In line with Welsh Government (WG) approval procedures, the Health Board is required to approve the following tenders, as they have each have a cumulative contract value in excess of £1m over the term of the contract for HDdUHB.

##### Cefndir / Background

1. All-Wales Framework for Audiology Products

##### Proposed outcome

Duration of Contract	Proposed Supplier (s)	Current Annual Local Contract Value	Proposed Annual Value of New AW Contract	Proposed Total Value of New AW Contract – 3-year term.
1 January 2025 – 31 December 2028, with an option to extend for a further two years.	Multiple (framework)	£976,627.47	£961,289.06	£2,883,867.18 Initial term  £4,806,445.30 Including extension options

## 2. All-Wales Framework for Sterilisation and Decontamination

### Proposed outcome

<b>Duration of Contract</b>	<b>Proposed Supplier (s)</b>	<b>Current Annual Local Contract Value</b>	<b>Proposed Annual Value of New AW Contract</b>	<b>Proposed Total Value of New AW Contract – 3-year term.</b>
1 December 2024 – 30 November 2027, with an option to extend for a further two years.	Multiple (framework)	£346,191.41	£368,879.59	£1,106,638.77 Initial term  £1,844,397.95 Including extension options

## 3. All-Wales General Waste and Recycling Services

### Proposed outcome

<b>Duration of Contract</b>	<b>Proposed Supplier (s)</b>	<b>Current Annual Local Contract Value</b>	<b>Proposed Annual Value of New AW Contract</b>	<b>Proposed Total Value of New AW Contract – 3-year term.</b>
1 April 2025 -31 March 2028, with an option to extend for a further two years.	Biffa Waste Management	£357,363.00	£458,816.44	£1,376,449.32 Initial Term  £2,294,082.20 Including extension options

## Asesiad / Assessment

### Tender Process

#### 1. All-Wales Framework for Audiology Products

The current All-Wales framework for Audiology Products is due to expire 31 December 2024. The All-Wales team are seeking approval to award the re-procurement of the multi-supplier framework following the completion of an open tender. This proposal has been reached and agreed by Audiology leads in all NHS Wales Health Boards following evaluation of all bids received.

The framework will include eleven lots:

- Lot 1 - Adult Hearing Aids
- Lot 2 - Paediatric Specific Hearing Aids
- Lot 3 - Adult Rechargeable Hearing Aids and Accessories
- Lot 4 - Paediatric Specific Rechargeable Hearing Aids and Accessories
- Lot 5 - Audiology Parts, Consumables and Accessories

- Lot 6 - Wax Management Equipment and Consumables
- Lot 7 – Ear moulds (e.g. Standard mould, Open-type, In-The-Ear (ITE), non-allergy, vent options, etc.)
- Lot 8 - Batteries
- Lot 9 - Bone Conduction Hearing Implants (including Middle Ear Devices), Processors and Accessories - Adult and Paediatric
- Lot 10 - Bone Conduction Hearing Aid Devices and Component Parts
- Lot 11 - Cochlear Implants (including Auditory Brainstem Implants), Processors and Accessories – Adult and Paediatric

The framework allows for new, innovative items to be included, such as rechargeable hearing aids which could significantly reduce use and waste of batteries.

The recommendation is to award a multi-supplier framework for a three-year period commencing 1 January 2025, expiring on 31 December 2028, with an option to extend for a further two years.

### Saving Summary

The table below outlines the cash releasing savings achieved under this framework for HDdUHB.

<b>Lot</b>	<b>Lot Name</b>	<b>Saving</b>
1	Adult Hearing Aids	£7,532.74
2	Paediatric Specific Hearing Aids	£5,206.50
3	Adult Rechargeable Hearing Aids and Accessories	£222.33
5	Audiology Parts, Consumables and Accessories	£6,206.72
7	Ear moulds (e.g. Standard Mould, Open Type, ITE, Non-Allergy, Vent Options etc.)	£23.10
8	Batteries	£669.16

## 2. All-Wales Framework for Sterilisation and Decontamination

The current All-Wales framework for Sterilisation and Decontamination is due to expire 30 November 2024. The All-Wales team are seeking approval to award the re-procurement of the multi-supplier framework following the completion of an open tender. This proposal has been reached and agreed by Sterilisation and Decontamination leads across NHS Wales Health Boards following evaluation of all bids received.

The framework will include eleven (21) lots:

- Lot 01 - Autoclave Accessories
- Lot 02 - Sterilisation Bags and Pouches
- Lot 03 - Sterilisation Brushes and Sponges
- Lot 04 - Sterilisation Baskets
- Lot 05 - Sterilisation and Decontamination Chemicals and Detergents (Medical Instruments and Devices)
- Lot 06 - Sterile Bowls, Galipots, Kidney Dish (Excluding Pulp)
- Lot 07 - Sterilisation and Decontamination Wipes (Medical instruments and Devices)
- Lot 08 - Sterilisation Wrap
- Lot 09 - Tray Liners

- Lot 10 - Sterilisation Reels
- Lot 11 - Transport Wrap and Bags
- Lot 12 - Instrument Trays
- Lot 13 - Sterilisation/Decontamination Tests and Accessories
- Lot 14 - Endoscopy Brushes
- Lot 15 - Air and Water
- Lot 16- Biopsy Valves and Caps
- Lot 17 - Endoscope Accessories
- Lot 18 - Filters
- Lot 19 - Sterilisation Labels, Tags and Books
- Lot 20 - Transport Boxes
- Lot 21 - Sterilisation Paper

There is a £22,688.18 cost pressure, per annum for HDdUHB associated with this contract. However, as this is a framework agreement, there is potential to reduce this cost pressure through changing providers within lots awarded.

The recommendation is to award a multi-supplier framework for a three year period, commencing 1 December 2024, expiring on 30 November 2027, with an option to extend for a further two years.

### 3. All-Wales General Waste and Recycling Services

The current General Waste and Recycling Services agreement managed by NHS Wales Shared Services Partnership (NWSSP) Procurement Services covers Swansea Bay University Health Board (SBUHB), Cwm Taf Morgannwg University Health Board (CTUHB), Velindre University NHS Trust, Health Education and Improvement Wales (HEIW) and NWSSP sites within Cardiff and Newport.

General waste and recycling service arrangements for HDdUHB (including Aberystwyth University) and Aneurin Bevan University Health Board (ABUHB) have until now been managed by the local procurement teams in those regions but are now joining this renewal process. Betsi Cadwaladr University Health Board (BCUHB) currently have a contract of their own in place for said services.

The AW team are seeking approval to award the contract to Biffa Waste Management following the completion of a mini competition via Eastern Shires Purchasing Organisation's (ESPO) Framework for Total Waste Management. This proposal has been reached and agreed by service leads across NHS Wales Health Boards following evaluation of all bids received.

A cost pressure was anticipated due to current contract costs being historically low for several years, combined with the fact that legislative changes from WG will see an increase in costs for suppliers as well as customers. Thus, costs cannot be directly compared to give an accurate indication of commercial value of the new contract.

The recommendation is to award a contract for a three-year period, commencing on 1 April 2025, expiring on 31 March 2028 with an option to extend for a further two years.

### Argymhelliad / Recommendation

The Sustainable Resources Committee is asked to scrutinise and recommend for Board to:

- **APPROVE** the award of the All-Wales Framework for Audiology Products, 1 January 2025 to 31 December 2028, with an option to extend for a further two years. This contract will have onwards submission to Velindre NHS Trust (as hosts of NHS Wales Shared Services Partnership) and Welsh Government for approval.
- **APPROVE** the award of the All-Wales Framework for Sterilisation and Decontamination, 1 December 2024 to 30 November 2027, with an option to extend for a further two years. This contract will have onwards submission to Velindre NHS Trust (as hosts of NHS Wales Shared Services Partnership) and Welsh Government for approval.
- **APPROVE** the award of the All-Wales Contract for General Waste and Recycling Services, 1 April 2025 to 31 March 2028, with an option to extend for a further two years. This contract will have onwards submission to Velindre NHS Trust (as hosts of NHS Wales Shared Services Partnership) and Welsh Government for approval.

<b>Amcanion: (rhaid cwblhau)</b>	
<b>Objectives: (must be completed)</b>	
Committee ToR Reference: Cyfeirnod Cylch Gorchwyl y Pwyllgor:	3.8 Scrutinise major procurements plans and tenders, and provide assurance to the Board as part of its approval process.
Cyfeirnod Cofrestr Risg Datix a Sgôr Cyfredol: Datix Risk Register Reference and Score:	Not Applicable
Galluogwyr Ansawdd: Enablers of Quality: <a href="#">Quality and Engagement Act (sharepoint.com)</a>	6. All Apply
Parthau Ansawdd: Domains of Quality <a href="#">Quality and Engagement Act (sharepoint.com)</a>	7. All apply
Amcanion Strategol y BIP: UHB Strategic Objectives:	All Strategic Objectives are applicable
Amcanion Cynllunio Planning Objectives	Not Applicable
Amcanion Llesiant BIP: UHB Well-being Objectives: <a href="#">Hyperlink to HDdUHB Well-being Objectives Annual Report 2021-2022</a>	9. All HDdUHB Well-being Objectives apply

<b>Gwybodaeth Ychwanegol: Further Information:</b>	
Ar sail tystiolaeth: Evidence Base:	Not Applicable
Rhestr Termau: Glossary of Terms:	DCR – Dental Contract Reform FTS – Find a Tender Service ITT – Invitation to Tender NWSSP – NHS Wales Shared Services Partnership PCR – Public Contract Regulations 2015 PDS – Personal Dental Services UDA – Unit of Dental Activity
Partïon / Pwyllgorau â ymgynhorwyd ymlaen llaw y Pwyllgor Adnoddau Cynaliadwy: Parties / Committees consulted prior to Sustainable Resources Committee:	All-Wales Working Group for Orthotics Products All-Wales Working Group for Skin and Wound Closure

<b>Effaith: (rhaid cwblhau) Impact: (must be completed)</b>	
<b>Ariannol / Gwerth am Arian: Financial / Service:</b>	Not Applicable
<b>Ansawdd / Gofal Claf: Quality / Patient Care:</b>	Not Applicable
<b>Gweithlu: Workforce:</b>	Not Applicable
<b>Risg: Risk:</b>	Not Applicable
<b>Cyfreithiol: Legal:</b>	Not Applicable

<b>Enw Da: Reputational:</b>	Not Applicable
<b>Gyfrinachedd: Privacy:</b>	Not Applicable
<b>Cydraddoldeb: Equality:</b>	Not Applicable