



PWYLLGOR ADNODDAU CYNALIADWY SUSTAINABLE RESOURCES COMMITTEE

DYDDIAD Y CYFARFOD: DATE OF MEETING:	27 August 2024
TEITL YR ADRODDIAD: TITLE OF REPORT:	Procurement Report
CYFARWYDDWR ARWEINIOL: LEAD DIRECTOR:	Huw Thomas - Director of Finance
SWYDDOG ADRODD: REPORTING OFFICER:	Katharine Fletcher – Deputy Head of Procurement

Pwrpas yr Adroddiad (dewiswch fel yn addas)

Purpose of the Report (select as appropriate)

Ar Gyfer Penderfyniad/For Decision

ADRODDIAD SCAA

SBAR REPORT

Sefyllfa / Situation

The purpose of this report is to inform Members of the outcome of the procurement exercises which have been undertaken on behalf of Hywel Dda University Health Board (HDdUHB):

1. Provision of Dental Services for South Pembrokeshire, Carmarthen, and South Ceredigion/North Pembrokeshire Border
2. All-Wales Provision of Outsourced Radiology Reporting Services

In line with Welsh Government (WG) approval procedures the Health Board is required to approve the following tenders, as they have each have a cumulative contract value in excess of £1 million over the term of the contract.

Cefndir / Background

1. Provision of Dental Services for South Pembrokeshire, Carmarthen, and South Ceredigion/North Pembrokeshire Border

Proposed outcome

Location	Proposed Supplier	Annual Contract Value	Initial Total Contract Value	Extension Option Value	Total Contract Value
Carmarthen	Khan Dental Care Pentrepoeth Dental Practice (Gower Dental)	*£500,000	£2,500,000	£2,500,000	£5,000,000
South Pembrokeshire	Khan Dental Care Pentrepoeth Dental Practice (Gower Dental)	*£500,000	£2,500,000	£2,500,000	£5,000,000
North Pembrokeshire/South Ceredigion Border	No award (due to no bids received)	N/A	N/A	N/A	N/A

*Note – The contracts above are split equally between the two suppliers, each supplier has £250,000 per annum.

2.All-Wales Provision of Outsourced Radiology Reporting Services

Proposed outcome

Duration of Contract	Proposed Supplier (s)	Current Annual Local Contract Value	Proposed Annual Value of New AW Contract	Proposed Total Value of New AW Contract – 3-year term.
1 November 2024 – 31 October 2027.	Everlight Radiology Ltd	£2,234,946.00	£2,268,470.19	£6,805,410

Asesiad / Assessment

Tender Process

1. Provision of Dental Services for South Pembrokeshire, Carmarthen, and South Ceredigion/North Pembrokeshire Border

An open Public Contracts Regulations (PCR) tender was run which was split into three geographical lots (locations in the table above) with the proposed outcome being to award independent contracts for each location. The services included within the tender met the requirements of the contract terms of Hywel Dda University Health Board and the Welsh Government model PDS agreement.

Two tender proposals were submitted for the Carmarthen lot; however, no proposals were submitted for either the South Pembrokeshire or North Pembrokeshire / South Ceredigion Border lots. Following an evaluation process of the two tender responses, the recommended outcome was to award to both providers.

As part of the evaluation process, both providers were asked if they would bid for any additional lots, and both confirmed that they capacity to take additional patient numbers but only at existing locations.

Both providers proposed bases in Carmarthen. One located at Parc Dewi Sant which has ample free parking and good road transport links. The second proposes a location on Lammas Street which has local pay and display parking and excellent public transport links just a five-minute walk from the bus station and a twelve-minute walk from the railway station.

The Dental team considered that for South Pembrokeshire, the priority is to provide access to services and therefore propose to award contracts to both providers from the proposed bases in Carmarthen. Both contracts would have an equal contract size and an even split of patient cohorts from Carmarthen and South Pembrokeshire whilst this would require patients from South Pembrokeshire needing to travel to Carmarthen, which is not ideal, it was deemed preferable to no services.

As North Pembrokeshire/South Ceredigion Border received no bids and is unsuitable for the proposed Carmarthen locations, this requirement will be reviewed and re tendered accordingly.

The contract(s) are due to commence on 1 January 2025, for an initial period of five years, with an option to extend for a further five years in three plus two-year increments.

2. All-Wales Provision of Outsourced Radiology Reporting Services

The current All-Wales Outsourced Radiology Reporting Service contract is due to expire 31 October 2024. The All-Wales Team are seeking approval that a direct award to Everlight is made under the compliant NHS Supply Chain Managed Equipment and Clinical Service Solutions (MECSS) Framework.

This proposal has been reached and agreed by Radiology leads in all NHS Wales Health Boards following careful examination of the available options, along with consideration of the risks that would be

presented to the service across NHS Wales by undertaking a competitive tender exercise at the current time.

All Radiology Service Leads and Directors of Finance from each Health Board agreed to proceed to a direct award to Everlight. This was due to a number of factors, primarily the ongoing Radiology Informatics System Procurement (RISP) project. There was an acknowledgement of the criticality of the rollout of the RISP project across Wales and the impact that potentially awarding a contract for Radiology Reporting services to a new provider would bring (in terms of integration of the new provider and systems during this time). It was agreed that a proposal that would avoid overlapping the potential implementation of a new provider to Wales during the RISP project rollout would be pragmatic and would significantly de-risk the project.

Given the considered risks of running two significant projects at the same time, and the potential impact that this may have on patient care, it was recommended that a direct award to Everlight be made under the compliant NHS Supply Chain MECSS Framework for a sufficient period to significantly reduce these risks. All Health Boards agreed with the proposal for a new agreement to be in place for a period of three years.

As this is a direct award against the NHS Supply Chain MECSS framework, the pre-qualification process has already been undertaken and Everlight have been verified and appointed onto the framework.

The recommendation is to Direct Award to Everlight Radiology Ltd with a contract commencement date of 1 November 2024 for a three-year period expiring on 31 October 2027.

Argymhelliad / Recommendation

The Sustainable Resources Committee is asked to scrutinise and recommend for Board to:

- **APPROVE** to proceed to award the tender for the Provision of Dental Services for South Pembrokeshire, Carmarthen, and South Ceredigion/North Pembrokeshire Border to provide services from 1 January 2025 to 31 December 2030 with extension option to 31 December 2035, these contracts will have onwards submission to Hywel Dda University Health Board Public Board/Welsh Government for approval.
- **RATIFY** the award of the All-Wales Provision of Outsourced Radiology Reporting Services, 1 November 2024 – 31 October 2027. This contract will have onwards submission to Velindre NHS Trust (as hosts of NHS Wales Shared Services Partnership) Hywel Dda University Health Board Public Board and Welsh Government for approval.

Amcanion: (rhaid cwblhau)	
Objectives: (must be completed)	
Committee ToR Reference: Cyfeirnod Cylch Gorchwyl y Pwyllgor:	3.5 Review major procurements and tenders, such as outsourcing, in relation to achieving Referral to Treatment targets.
Cyfeirnod Cofrestr Risg Datix a Sgôr Cyfredol: Datix Risk Register Reference and Score:	Not Applicable.
Galluogwyr Ansawdd: Enablers of Quality: Quality and Engagement Act (sharepoint.com)	6. All Apply

Parthau Ansawdd: Domains of Quality Quality and Engagement Act (sharepoint.com)	7. All apply
Amcanion Strategol y BIP: UHB Strategic Objectives:	All Strategic Objectives are applicable
Amcanion Cynllunio Planning Objectives	Not Applicable
Amcanion Llesiant BIP: UHB Well-being Objectives: Hyperlink to HDdUHB Well-being Objectives Annual Report 2021-2022	9. All HDdUHB Well-being Objectives apply

Gwybodaeth Ychwanegol: Further Information:	
Ar sail tystiolaeth: Evidence Base:	Not Applicable
Rhestr Termau: Glossary of Terms:	Not Applicable
Partïon / Pwyllgorau â ymgynhorwyd ymlaen llaw y Pwyllgor Adnoddau Cynaliadwy: Parties / Committees consulted prior to Sustainable Resources Committee:	Not Applicable

Effaith: (rhaid cwblhau) Impact: (must be completed)	
Ariannol / Gwerth am Arian: Financial / Service:	Not Applicable
Ansawdd / Gofal Claf: Quality / Patient Care:	Not Applicable
Gweithlu: Workforce:	Not Applicable

Risg: Risk:	Not Applicable
Cyfreithiol: Legal:	Not Applicable
Enw Da: Reputational:	Not Applicable
Gyfrinachedd: Privacy:	Not Applicable
Cydraddoldeb: Equality:	Not Applicable