Reference:	FOI.9523.22
Subject:	Temporary staff management
Date of Request:	5 August 2022

### Requested:

# Sourced Staffing Arrangements

- 1a. Do you have a master vendor (MV) or neutral vendor (NV) arrangement in place for sourcing agency staff? If so, please state which arrangement is in place
- 1b. What is the name of the MV/NV provider(s) and what staffing groups do they source? e.g. medical, nursing etc.
- 1c. As part of the arrangement, is any technology provided by the supplier to help manage the procurement of agency staff?
- 1d. Please provide the contract start and end date for the supplier (dd/mm/yy)

## **Direct Engagement**

- 2a. Does the organisation use a third party to provide a Direct Engagement/Outsourced Employment Solution? (This is where the NHS organisation sources agency staff via a recruitment agency but hold a direct contract between the organisation and the worker there is often VAT savings associated to this employment model)
- 2b. What is the name of the Direct Engagement (DE)/Outsourced Employment supplier (e.g 247Time/Allocate, PlusUs, Retinue, Liaison etc.)
- 2c. Under the DE/Outsourced Employment arrangement, which staffing groups are managed? For example; Medical, Admin, Scientific staff. Please list all applicable
- 2d. Please provide the contract start and end date for the DE supplier (dd/mm/yy)
- 2e. How much did the organisation pay the supplier in 21/22 (April 2021 to March 2022) for the provision of the direct engagement service?

### Vendor Management System for Nurse Agency

- 3a. Does the organisation use a third-party Vendor Management System for the supply of nurse agency staff?
- 3b. Who supplies your Vendor Management System? E.g. Allocate, NHSP etc.
- 3c. Please provide the contract start and end date for this provider (dd/mm/yy)

#### Bank Management

4a. Please name the technology provider used to manage the supply of your bank staff, inclusive of any outsourced or managed arrangements (i.e. NHSP, Bank Partners, Allocate, Liaison, Patchwork, Locum's Nest etc). If more than one supplier is used, please name all suppliers

- 4b. Please name the staffing group each provider is used for e.g. medical, nursing, AHPs, admin and clerical
- 4c. Please provide the contract start and end date for each bank supplier (dd/mm/yy)
- 4d. How much did the organisation pay the supplier(s) in 21/22 for the provision of the bank service?

#### Response:

- 1a. Hywel Dda University Health Board (UHB) confirms that it has a Master Vendor (MV) arrangement in place for sourcing agency staff.
- 1b. The UHB confirms that the MV provider is Medacs Healthcare that source Medical, Allied Health Professional (AHP) and Health Scientists.
- 1c. The UHB confirms that no technology is provided by the supplier to manage the procurement of staff.
- 1d. The UHB confirms that the start and end dates for Medacs are from 7 August 2022 to 7 August 2024.
- 2a. The UHB confirms that it does use a third party to provide a Direct Engagement (DE) Solution.
- 2b. The UHB confirms that the DE provider is Medacs Healthcare.
- 2c. The UHB confirms that the DE provider, Medacs Healthcare, manages Medical, Allied Health Professional (AHP) and Health Scientists.
- 2d. Please see response to question 1d.
- 2e. The UHB provides, within the table below, the amount paid to Medacs Healthcare and Liaison for the DE services provided, in the 2021/22 financial year.

DE	2021/22
Medacs Healthcare	£625,448.00
Liaison	£121,179.00

Please note:- Liaison provided the DE model for AHPs and Healthcare Scientists until 31 October 2021 and Medacs have been providing the DE model for these staff groups from 1 November 2021.

- 3a. The UHB confirms that it does use a third-party Vendor Management System for the supply of agency nursing staff.
- 3b. The UHB confirms that the supplier of the Vendor Management System is Allocate Health Optima (Allocate Bank Staff).
- 3c. The UHB confirms that the start and end dates for Allocate Health Optima System are from 31 January 2021 to 30 January 2026.

- 4a. The UHB confirms that the technology provider used to manage the supply of its bank staff is Allocate Health Optima (Allocate Bank Staff).
- 4b. The UHB confirms that Allocate Health Optima manages Nursing and Healthcare Support Workers staff groups.
- 4c. Please see response to question 3c.
- 4d. The UHB is unable to provide the costs for the financial year 2021/22 as the contract runs per calendar year. Therefore, the UHB provides that the amount paid to Allocate Health Optima for the provision of the bank service was £114,400.00, for the calendar year 2021/22.