



## Cyfarfod Cyhoeddus y Bwrdd/ Public Board Meeting

|                                                        |                                            |
|--------------------------------------------------------|--------------------------------------------|
| <b>DYDDIAD Y CYFARFOD:</b><br><b>DATE OF MEETING:</b>  | 30 July 2026                               |
| <b>TEITL YR ADRODDIAD:</b><br><b>TITLE OF REPORT:</b>  | Procurement Report                         |
| <b>CYFARWYDDWR ARWEINIOL:</b><br><b>LEAD DIRECTOR:</b> | Huw Thomas, Executive Director of Finance  |
| <b>SWYDDOG ADRODD:</b><br><b>REPORTING OFFICER:</b>    | Gemma Deverill, Deputy Head of Procurement |

**Pwrpas yr Adroddiad** (dewiswch fel yn addas)

**Purpose of the Report** (select as appropriate)

Ar Gyfer Penderfyniad/For Decision

### ADRODDIAD SCAA SBAR REPORT

#### Sefyllfa / Situation

The purpose of this report is to inform Members of the outcome of the procurement exercises which have been undertaken on behalf of Hywel Dda University Health Board (HDdUHB):

1. Outcome of the following procurement exercises which have been undertaken on behalf of Hywel Dda University Health Board (HDdUHB). In line with Welsh Government approval procedures, the Health Board is required to approve the following new contract, as it has a cumulative contract value in excess of £1m over the term of the contract for HDdUHB.
2. Set out the proposed approval arrangements for procurement activity within HDdUHB, including delegated authority in the absence of the Deputy Head of Procurement.

Please note: Items 1d to 1g have been retrospectively added to the Procurement Report outside the Finance and Performance Committee process, owing to timing issues.

#### Cefndir / Background

1. Procurement Outcomes:

- a) Electronic Document and Records Management System (EDRMS) Renewal

#### Proposed outcome

| Duration of Contract                       | Supplier                                | Current Annual Contract Value (Ex VAT) | Proposed Annual Value of New Contract (Ex VAT) | Proposed Total Value of New Contract (Ex VAT) |
|--------------------------------------------|-----------------------------------------|----------------------------------------|------------------------------------------------|-----------------------------------------------|
| 01 September 2026 to 31 March 2032 with an | Commercially sensitive - contract award | £248,128.54                            | Commercially sensitive - details withheld      | Commercially sensitive - details withheld     |

|                                   |                                            |  |                                         |                                         |
|-----------------------------------|--------------------------------------------|--|-----------------------------------------|-----------------------------------------|
| option to extend to 31 March 2034 | subject to completion of standstill period |  | pending completion of standstill period | pending completion of standstill period |
|-----------------------------------|--------------------------------------------|--|-----------------------------------------|-----------------------------------------|

Note: Supplier and commercial information have been withheld from this public report as the procurement process remains subject to the statutory standstill period. Information will be reported following completion of the award process.

b) Minor Oral Surgery

Proposed Outcome

| Duration of Contract                                                               | Supplier                                                                           | Current Annual Contract Value (Ex VAT) | Proposed Annual Value of New Contract (Ex VAT) | Proposed Total Value of New Contract (Ex VAT)                                        |
|------------------------------------------------------------------------------------|------------------------------------------------------------------------------------|----------------------------------------|------------------------------------------------|--------------------------------------------------------------------------------------|
| 01 October 2026 to 30 September 2031 with an option to extend to 30 September 2036 | Commercially sensitive - contract award subject to completion of standstill period | N/A                                    | £506,000.00                                    | Initial Contract Value<br>£2,530,000.00<br><br>Total Inc Extensions<br>£5,060,000.00 |

Note: Supplier and commercial information have been withheld from this public report as the procurement process remains subject to the statutory standstill period. Information will be reported following completion of the award process.

c) Outsourcing of Ophthalmology

Approval is sought to commence procurement activity for the Outsourcing Ophthalmology requirement:

| Duration of Contract                                     | Supplier | Current Annual Contract Value (Ex VAT) | Proposed Annual Value of New Contract (Ex VAT) | Proposed Total Value of New Contract (Ex VAT) |
|----------------------------------------------------------|----------|----------------------------------------|------------------------------------------------|-----------------------------------------------|
| 01 August 2026 to 31 July 2028, with no option to extend | N/A      | N/A                                    | £6,000,000.00                                  | £12,000,000.00                                |

d) Construction Framework for HDUHB and Swansea Bay University Health Board.

Proposed Outcome

| <b>Duration of Contract</b>     | <b>Supplier</b> | <b>Current Annual Contract Value (Ex VAT)</b> | <b>Proposed Annual Value of New Contract (Ex VAT)</b> | <b>Proposed Total Value of New Contract (Ex VAT)</b> |
|---------------------------------|-----------------|-----------------------------------------------|-------------------------------------------------------|------------------------------------------------------|
| 01 August 2026 to 30 April 2027 | Multiple        | £4m                                           | £4m                                                   | £20m                                                 |

e) Contract Change Notice for The Microsoft Enterprise Agreement

Proposed Outcome

| <b>Duration of Contract</b>    | <b>Supplier</b>               | <b>Current Annual Contract Value (Ex VAT)</b> | <b>Proposed Annual Value of New Contract (Ex VAT)</b> | <b>Proposed Total Value of New Contract (Ex VAT)</b> |
|--------------------------------|-------------------------------|-----------------------------------------------|-------------------------------------------------------|------------------------------------------------------|
| 01 August 2026 to 30 June 2027 | Trustmarque Solutions Limited | £4,651,324.93                                 | £4,872,604.87                                         | £23,477,904.61                                       |

f) Contract Change Notice for Fire led Multidisciplinary Services for Bronglais Hospital Fire Scheme BJC and Project Delivery

Proposed Outcome

| <b>Duration of Contract</b>        | <b>Supplier</b> | <b>Current Contract Value (Ex VAT)</b> | <b>Proposed Value of variation to contract(Ex VAT)</b> | <b>Proposed Total Value of New Contract (Ex VAT)</b> |
|------------------------------------|-----------------|----------------------------------------|--------------------------------------------------------|------------------------------------------------------|
| 01 February 2026 to 31 August 2029 | Part B          | £1,566,388.00                          | £107,480.00                                            | £1,673,868.00                                        |

g) Contract Change Notice for Fire led Multidisciplinary Services for Glangwili General Hospital Fire Scheme

Proposed Outcome

| <b>Duration of Contract</b>        | <b>Supplier</b> | <b>Current Contract Value (Ex VAT)</b> | <b>Proposed Value of variation to contract(Ex VAT)</b> | <b>Proposed Total Value of New Contract (Ex VAT)</b> |
|------------------------------------|-----------------|----------------------------------------|--------------------------------------------------------|------------------------------------------------------|
| 10 March 2025 to 30 September 2028 | Part B          | £851,621.00                            | £73,532.50                                             | £925,153.50                                          |

2. Approval arrangements

Set out the proposed approval arrangements for procurement activity within HDdUHB, including the delegation of approval authority as part of the regional procurement operating model across HDdUHB and Swansea Bay University Health Board (SBUHB).

## Asesiad / Assessment

### 1. Procurement Outcomes:

#### a) Proposed outcome for the tender exercise: Electronic Document and Records Management System (EDRMS) Renewal.

HDdUHB Digital Directorate is looking to award a contract to renew/replace their current EDRMS which expires in March 2027. The EDRMS is an essential system housing clinical patient records, some of which are exclusively stored within this system, and are not accessible through other platforms or physical records, which may have been destroyed as part of the digitisation process. As a result, continued access to this system is essential for safe, effective clinical care.

The system is used to store and manage patient records, whilst supporting a wider strategic programme of digitalisation of the Health Board's documentation and becoming a paper light organisation. This requirement is vital for ensuring that information and data follow the patient in their journey within NHS Wales as smoothly as possible, and that continuity of care is maintained. Any interruption or loss of access would present significant clinical, operational and legal risks.

This contract presents a key pillar to an integrated Digital Health Record (DHR), with long term intentions towards accessibility for both clinicians and patients and will be the foundation that all other clinical solutions will be built upon. It will allow clinicians to share patient information from multiple locations to both support and expedite decision making and provide better quality care.

Due to the scale of data held within the system, a significant handover/implementation period is essential. The new system will enable clinicians to access complete, accurate, searchable records at the point of care, from any location, and will support simultaneous access for multiple users. This will reduce operational inefficiencies, improve patient safety and support integration with national systems as part of the Health Boards digital transformation strategy.

A mini competition exercise was undertaken utilising the London Procurement Partnership (LPP) Framework for Digital Document Solutions under Lot 6 EDRMS Solutions. Following the deadline of the mini competition, three (3) bids were received, and an evaluation of technical, social value, and commercial bid responses was undertaken which was followed by subsequent demonstration sessions to confirm system functionality and provide confidence in delivery. The recommendation is to award the contract to the highest ranked provider and achieve a saving which will be reinvested by Digital Services within the EDRMS project to make sure it is successful and delivers maximum value for the Health Board as a learning taken from the previous contract.

The contract term will be from 01 September 2026 to 31 March 2032, with an option to extend until 31 March 2034.

#### b) Proposed outcome for the tender exercise: Oral Surgery

HDdUHB seeks to establish a contract to satisfy the requirements for the delivery of Oral Surgery (OS) services within Primary Care and/or Community settings for patients aged 16 and over residing in the HDUHB area. The service aligns with Welsh Government policy to strengthen community-based care and reduce reliance on secondary care for appropriate OS needs.

The OS service will provide treatment for residents in Carmarthenshire, Ceredigion, and Pembrokeshire. A competitive procedure was undertaken under The Health Services (Provider Selection Regime) (Wales) Regulations 2025 on a lotted basis, with a lot per county. Providers were invited to submit bids for one or more lots.

Following the receipt of bids, Lot 1 (Carmarthenshire) received seven (7) bids, Lot 2 (Ceredigion) received six (6) bids, and Lot 3 (Pembrokeshire) received seven (7) bids. An evaluation panel including clinical representation will evaluate the technical, social value and commercial criteria.

A recurring fixed budget of £506,000.00 ex VAT per annum has been allocated to deliver the service, with Carmarthenshire receiving £195,811.10 ex VAT per annum, Ceredigion receiving £83,057.31 ex VAT per annum, and Pembrokeshire receiving £227,131.59 ex VAT per annum.

Confirmation of awarded provider(s) will be included within the Board report.

The initial contract term will be from 01 October 2026 to 30 September 2031, with an option to extend for a further five (5) years, by way of three (3) plus two (2) years.

c) Proposed Direct Award exercise: Outsourcing Ophthalmology

HDdUHB seeks approval to commission outsourced ophthalmology services to support delivery against the Welsh Government Eye Care Measures and to mitigate current capacity constraints within ophthalmology services. The requirement will cover a range of sub-specialties including, but not limited to, Cataracts, Intra-vitreous therapy, Vitreo-retinal (VR) surgery, and Ocular Plastics. An estimated volume of up to 6,000 referrals will be delivered on a up to two (2) year contract period, with an in-built break clause after year one (1) to manage performance, affordability, and service need.

The proposed Direct Award will be facilitated through the Countess of Chester Hospital (COCH) Framework Agreement for Insourced and Outsourced Clinical Services, Lot 2. The anticipated provider has submitted framework pricing below the NHS Payment Scheme (National Tariff), consistent with outcomes from previous ophthalmology procurements undertaken between 2023 and 2026, where market testing demonstrated that intended supplier is able to deliver ophthalmology services at or below tariff rates. This provides assurance that the proposed rates are commercially competitive, benchmarked, and sustainable.

The proposed award will rationalise outsourced ophthalmology activity into a single contractual arrangement, enabling:

- Improved clinical governance and oversight
- Stronger performance and quality management
- Greater consistency of clinical pathways and patient experience

It should be noted that this is a zero-commitment contract, permitting expenditure up to a maximum value of £12,000,000.00 over the contract term. This ensures the Health Board retains full control over activity volumes and spend, commissioning only what is required to meet patient need and performance priorities.

The proposed contract term will run from 01 August 2026 for up to 24 months with no further option to extend.

d) Proposed extension agreement: Construction Framework for HDUHB and Swansea Bay University Health Board.

The joint Construction Framework for HDdUHB and SBUHB was established by the All-Wales Capital Sourcing Team in 2022 following a competitive OJEU procurement process. The framework was awarded for an initial three-year term with the option to extend for a further 12 months.

The framework supports collaborative working and provides a flexible and compliant route to market for the delivery of construction projects, including urgent and time-critical schemes.

The framework is now in its final year and all available extension provisions have been utilised. Approval is therefore sought for a 9-month extension at risk to ensure continuity of service and uninterrupted delivery of key capital projects whilst the replacement All-Wales Capital Construction Framework is developed and implemented. The new framework is anticipated to be available by April 2027.

e) Proposed contract change notice: The Microsoft Enterprise Agreement

Digital Health and Care Wales (DHCW) has established a national Microsoft Enterprise Agreement on behalf of NHS Wales organisations. Microsoft technologies form a critical component of the Health Board's digital infrastructure and support a wide range of clinical, operational and corporate systems.

Approval is sought for a Contract Change Notice (CCN) to add 191 Microsoft SQL Server licences (179 Standard and 12 Enterprise) and 1,518 Core Infrastructure Suite (CIS) Standard Cores to the existing agreement. The additional licences are required to support the Health Board's existing server and database infrastructure and ensure the continued operation, management and security of essential digital services.

The proposed change remains within the original scope and purpose of the contract and will support ongoing digital service delivery while longer-term infrastructure and licensing requirements are reviewed.

The proposed value of the CCN is £221,279.94 (excl. VAT), increasing the total contract value to £23,477,904.61 (excl. VAT).

f) Proposed contract change notice: Fire led Multidisciplinary Services for Bronglais Hospital Fire Scheme BJC and Project Delivery

Following approval of the appointment of a multidisciplinary design team led by a Fire Engineer to support the fire safety improvement programme at Bronglais General Hospital, a Contract Change Notice (CCN) is required.

The original contract commenced on 1 February 2026 for a three-and-a-half-year term at a value of £1,566,388 (excl. VAT).

Approval is sought for a contract variation of £107,480 (excl. VAT) to address additional requirements arising from the introduction of new Building Regulations for higher-risk buildings in Wales, which came into force on 1 July 2026.

g) Proposed Contract Change Notice for Fire led Multidisciplinary Services for Glangwili General Hospital Fire Scheme

Following approval of the appointment of a multidisciplinary design team led by a Fire Engineer to support the fire safety improvement programme at Glangwili General Hospital, a Contract Change Notice (CCN) is required.

The original contract commenced on 10 March 2025 for a three-and-a-half-year term at a value of £851,621 (excl. VAT). Approval is sought for a contract variation of £73,532.50 (excl. VAT) to accommodate additional design requirements associated with the redesign of Block 32.

2. Approval arrangements

It is noted that approval for all procurement-related documentation within HDdUHB, including approval to proceed, award decisions and ongoing contract management activities, will ordinarily rest with the Deputy Head of Procurement (HDdUHB). However, as part of the regional procurement operating model and to support collaborative working across Health Boards, delegated authority may also be exercised by the Deputy Head of Regional Procurement (Swansea Bay University Health Board (SBUHB) and HDdUHB), the Head of Procurement (SBUHB), and/or the Assistant Head of Procurement (SBUHB), as appropriate.

This approach reflects a commitment to strengthening regional collaboration across Health Boards, utilising established relationships to enhance procurement resilience, flexibility and capability. The arrangements enable shared decision-making and reciprocal support across the region, ensuring continuity of service and delivering benefits to all organisations involved.

**Argymhelliad / Recommendation**

The Board is requested to:

- **APPROVE** the award of the Electronic Document and Records Management System (EDRMS) Renewal contract from 01 September 2026 to 31 March 2032 with an option to extend to 31 March 2034 at a total contract value of £1,244,903.00 ex VAT. This contract will have onwads submission to Velindre NHS Trust (as hosts of NHS Wales Shared Services Partnership) and Welsh Government for approval.
- **APPROVE** the award for Oral Surgery contract for five (5) years from 01 October 2026 to 30 September 2031 with the option to extend for a further five (5) year, by way of three (3) plus two (2) years, with total contract value of £5,060,000.00 ex VAT. This contract will have onwads submission to Velindre NHS Trust (as hosts of NHS Wales Shared Services Partnership) and Welsh Government for approval.
- **APPROVE** the commencement and subsequent award of the procurement process for Outsourcing Ophthalmology contract for up to two (2) years from 01 August 2026 to 31 July 2028 with no option to extend, with total contract value of up to £12,000,000.00 ex VAT. This contract will have onwads submission to Velindre NHS Trust (as hosts of NHS Wales Shared Services Partnership). This requirement does not require Welsh Government approval.
- **APPROVE** the extension option for the Regional Construction Framework for nine months from 01 August 2026 to 30 April 2027 with a value of up to £20,000,000.00 ex VAT. This contract will have onwads submission to Velindre NHS Trust (as hosts of NHS Wales Shared Services Partnership). This requirement does not require Welsh Government approval.
- **APPROVE** the contract change notice for The Microsoft Enterprise Agreement for a total additional contract value of up to £221,279.94 ex VAT. This contract will have onwads

submission to Velindre NHS Trust (as hosts of NHS Wales Shared Services Partnership). This requirement does not require Welsh Government approval.

- **APPROVE** the contract change notice for Fire-led Multidisciplinary Services for the Bronglais General Hospital Fire Scheme for an additional contract value of £107,480.00 ex VAT, increasing the total contract value to £1,673,868.00 ex VAT. This contract will have onwards submission to Velindre NHS Trust (as hosts of NHS Wales Shared Services Partnership). This requirement does not require Welsh Government approval.
- **APPROVE** the contract change notice for Fire-led Multidisciplinary Services for the Glangwili General Hospital Fire Scheme for an additional contract value of £73,532.50 ex VAT, increasing the total contract value to £925,153.50 ex VAT. This contract will have onwards submission to Velindre NHS Trust (as hosts of NHS Wales Shared Services Partnership). This requirement does not require Welsh Government approval.
- **APPROVE** the approval and delegated authority arrangements for procurement activity within HDdUHB.

#### Amcanion: (rhaid cwblhau)

#### Objectives: (must be completed)

|                                                                                                                                    |                                           |
|------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------|
| Cyfeirnod Cofrestr Risg Datix, Teitl a Sgôr Risg Cyfredol:<br>Datix Risk Register Reference and Score:                             | Not Applicable                            |
| Parthau Ansawdd:<br>Domains of Quality<br><a href="#">Quality and Engagement Act (sharepoint.com)</a>                              | 7. All apply                              |
| Galluogwyr Ansawdd:<br>Enablers of Quality:<br><a href="#">Quality and Engagement Act (sharepoint.com)</a>                         | 6. All Apply                              |
| Amcanion Strategol y BIP:<br>UHB Strategic Objectives:                                                                             | All Strategic Objectives are applicable   |
| Nodau Cynllunio 2026/27<br>Planning Goals 2026/27                                                                                  | All Planning Goals Apply                  |
| <a href="#">Hypergyswllt i Amcanion Llesiant HDdUHB 2026</a><br><br><a href="#">Hyperlink to HDdUHB Well-being Objectives 2026</a> | 9. All HDdUHB Well-being Objectives apply |

|                                                                                                                                                                                                                                                                                  |                                         |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------|
|                                                                                                                                                                                                                                                                                  |                                         |
| <a href="#">Model Cymdeithasol ar gyfer Iechyd a Llesiant:</a> (wedi'i gwblhau ar gyfer newid strategol a/neu newidiadau sylweddol i wasanaethau)<br><a href="#">A Social Model for Health and Wellbeing:</a> (complete for strategic change and/or significant service changes) | Not Applicable                          |
| <b>Gwybodaeth Ychwanegol:<br/>Further Information:</b>                                                                                                                                                                                                                           |                                         |
| Ar sail tystiolaeth:<br>Evidence Base:                                                                                                                                                                                                                                           | Not Applicable                          |
| Rhestr Termau:<br>Glossary of Terms:                                                                                                                                                                                                                                             | Contained within the body of the report |
| Partïon / Pwyllgorau â ymgynhorwyd ymlaen llaw y cyfarfod hwn:<br>Parties / Committees consulted prior to this meeting:                                                                                                                                                          | Finance and Performance Committee       |

|                                                                 |                |
|-----------------------------------------------------------------|----------------|
| <b>Effaith: (rhaid cwblhau)<br/>Impact: (must be completed)</b> |                |
| <b>Ariannol / Gwerth am Arian:<br/>Financial / Service:</b>     | Not Applicable |
| <b>Ansawdd / Gofal Claf:<br/>Quality / Patient Care:</b>        | Not Applicable |
| <b>Gweithlu:<br/>Workforce:</b>                                 | Not Applicable |
| <b>Tegwch Iechyd:<br/>Health Equity:</b>                        | Not Applicable |
| <b>Risg:<br/>Risk:</b>                                          | Not Applicable |
| <b>Cyfreithiol:<br/>Legal:</b>                                  | Not Applicable |
| <b>Enw Da:<br/>Reputational:</b>                                | Not Applicable |
| <b>Gyfrinachedd:<br/>Privacy:</b>                               | Not Applicable |
| <b>Cydraddoldeb:<br/>Equality:</b>                              | Not Applicable |